

**Casco Bay Island Transit District
Board of Directors Meeting Agenda*
Thursday, January 26, 2023 at 7:45 AM**

This meeting will be an **in-person** meeting with remote participation option available
The public is invited to participate: Video Conference Link and Call-in number are available at:
<https://www.cascobaylines.com/about-us/board/>

1. Call to Order
2. Approval of the December 22, 2022 meeting minutes
3. Business
 - a. *Executive Session moved out of order to item 9a*
4. Workshops
5. General Information Reports
 - a. Financial Report
 - b. Committee Reports
 - c. Staff Reports
 - d. Wharf and MDOT Reports
6. General Announcements
 - a. Establish next meeting dates (all meetings at 7:45 AM unless indicated otherwise):

i. Executive Committee:	Thursday, February 9, 2023
ii. Operations Committee:	TBD
iii. Finance Committee:	TBD
iv. Board of Directors:	Thursday, February 23, 2023
v. Personnel Committee:	No meeting planned
vi. Sales & Marketing Committee:	No meeting planned
vii. Government Relations Committee:	No meeting planned
viii. Pension Committee:	No meeting planned
7. Public comment on any items not on the agenda
8. Directors comment on any items not on the agenda
9. Business (Taken out of order)
 - a. Executive Session
 - i. Discussion of General Manager’s evaluation for the period January through December 2022 pursuant to 1 M.R.S.A. Section 405(6) (A)
10. Adjournment

Notes: *Agenda items may be taken out of order
*Public comment is limited to 3 minutes per person

Agenda Item 2

Approval of the minutes of the previous Board of Directors' meeting

CASCO BAY ISLAND TRANSIT DISTRICT
MINUTES OF THE BOARD OF DIRECTORS MEETING OF
December 22, 2022
 In Person/Video Conference/Phone

Attendance

Webex In Person Phone Absent

Directors:

Crowley (Pres)		X		
Wentworth (1 st VP)		X		
Donovan (2 nd VP)		X		
Hoffman (Treasurer)		X		
Luedke (Clerk)		X		
Cohen (Ast. Clk)		X		
Anderson	X			
Higgins			X	
Lavanture			X	
Murray				X
Pizey	X			
Radis	X (left @ 8:15)			

Staff:

Berg		X		
Bishop				
Gildart				
Mavodones		X		
Pottle		X		

Public:

F. Somers	X (dropped)			
B. Coughlin	X			
L. Heineman	X			
P. Flynn	X (late)			
C. Chess	X			

Guests:

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1. Call to Order:

- A. *The Board meeting was called to order at 7:45 AM by President Crowley*
- B. *It was noted that the meeting was being recorded*
- C. *President Crowley asked Berg to do a roll call of who was attending the meeting, which he did.*

2. Approval of the November 17, 2022 meeting minutes

- A. *Wentworth made a motion to approve the November 17, 2022 meeting minutes; Cohen seconded*
- B. *President Crowley opened the floor to comments. There were no comments.*
- C. *President Crowley called for a roll call vote*
- D. *Berg did a roll call vote. The motion passed unanimously (10-0, Wentworth abstained since she was not at the meeting)*

3. Business

- A. Consideration and action on FY 2023 Long Range Capital Funding Plan including a report from the Finance Committee
 - a) *Berg reviewed the history of the agenda item. Has been on the Board agenda two previous times. Board previously approved the maintenance part of the plan. The other capital projects in the plan were postponed for further consideration by the Board*
 - b) *Hoffman reminded everyone that Finance Committee took the plan under consideration. The question she has is about process. The way CBL has approved capital projects is different than what she is used to. CBL plan is primarily authorization to search for the funding. Finding the funding takes time. She would like the Finance Committee to standardize CBL operating, balance sheet and capital plan before presenting to the Board. There has been a practice of implicitly approving the projects when approving the funding plan. She feels that before a project gets a final approval it should be reviewed more thoroughly by the Board. She understands the plan as presented is approval to seek funding but she doesn't want that to get in the way of a detailed project review by the Board before funding is spent.*
 - c) *President Crowley opened the floor to the public*
 - i) *There were no public comments*
 - d) *President Crowley opened the floor to the Board*
 - i) *Cohen agreed with Hoffman*
 - ii) *Lavanture agreed with Hoffman.*
 - e) *President Crowley proposed moving forward with approval to seek the funding but not spend it until further project review by the Board.*
 - f) *Berg clarified that the practice in the past was not one of deception it was the way business was done and if the Board wants to change the process just let staff know.*
 - g) *President Crowley agreed but felt before the current staff's tenure that there were deceptive practices and wanted to ensure that didn't repeat itself*
 - h) *Donovan views this as continuous improvement by the Board*
 - i) *Wentworth reinforced that the new process would improve on the recent practices by the Board and staff.*
 - j) *Cohen agreed*
 - k) *Anderson requested clarification. The Board can't direct staff to go find a million dollars then have the Board decide if it wants to spend it or not. The Board needs to say find the million dollars with the intent to spend it on the project. If it changes it will have to go back to the Board for a review.*
 - l) *President Crowley agreed but have not been given the information yet. Might have to move on for now before the Board gets that information*
 - m) *Berg agreed with Anderson. Suggested putting a dollar threshold on it and have a project review meeting once the funding is received for those projects that exceed the threshold. This way CBL can say with a straight face that the intent is to execute the project. The threshold that had been thrown around was \$1M.*
 - n) *Hoffman didn't disagree.*



- o) Luedke agreed with Anderson but wants to better understand what the problem is that is trying to be resolved. Worried that the Board will get too much in the detail. Supports the dollar cap.*
 - p) Hoffman clarified that the maintenance part of the plan is not part of this discussion. She is prepared to approve the seeking of funds but moving forward with a project would be subject to a detailed plan for the expense.*
 - q) Luedke didn't understand limiting the staff from seeking any funding. Can't come up with details of a project without the funding.*
 - r) Donovan asked Berg if this would restrict him from doing his job*
 - s) Berg replied yes.*
 - t) Donovan asked Berg what he needs from the Board.*
 - u) Berg replied that it has worked very successfully in the past. Allowed CBL to be agile and flexible with everchanging funding landscape. There of course would be and have been reviews for larger projects like a new vessel. Various checkpoints along the way like Preliminary design reviews. These are necessary. Last 12 years extremely successful in getting funds for CBL, over \$60M.*
 - v) Donovan wanted to be clear that Board just wants to be involved in the spending aspect*
 - w) Luedke clarified that it is in the spending aspect not the seeking aspect.*
 - x) Wentworth asked for clarification of what is being asked in a proposed motion.*
 - y) Luedke asked Hoffman for a concise motion.*
 - z) Hoffman reported she was prepared to vote in favor of the motion to move forward. Don't have a clear consensus today on how to move forward but she hopes there is a consensus that the Board wants to work together to improve processes which is important.*
 - aa) President Crowley asked if there was a motion*
 - bb) Donovan made a motion to approve the FY2023 long range capital as presented; Wentworth seconded*
 - cc) President Crowley opened the floor to public comments.*
 - i) Chess sees the distinction between raising the money and the details of the plan. Feels there should be input into the plan. In the future there should be a discussion before something is built.*
 - ii) Berg pointed out the 800-pound gorilla in the room is vessels. Reminded everyone that even though not everyone agreed with the result there was a very detailed process for the new peaks vessel with public input and check ins with the Board. The same will be done with the Down Bay vessel. To start that process, need to hire a naval architect to listen to feedback to come up with a preliminary design. We are ready to start that process right now. All the statements about this saying this hasn't been done in the past are incorrect.*
 - dd) President Crowley opened the floor to Board comments. There were no comments.*
 - ee) President Crowley called for a roll call vote*
 - ff) The motion passed (8-2, Cohen and Lavanture voted against, and Radis had left)*
- B. Consideration and action authorizing the Board President and General Manager to cosign and send a letter on behalf of the Board regarding significant concerns about drug use and inappropriate behavior from the public at the District's facility.**
- a) Luedke gave an introduction. Several Down Bay parents have complained about drug use and inappropriate behavior around their school children at the terminal waiting area and in the bathrooms. He FOAA'd the dispatch call history. 254 calls for service to the police department. He would like the Board to send a letter requesting police presence at the terminal when school children are present.*
 - b) President Crowley asked if there is a motion*
 - c) Luedke made a motion to authorize the Board President, to sign on behalf of the Board, and along with the General Manager to send a letter to the City expressing concern about the safety at the terminal and requesting an increase of police service to Casco Bay Lines during the morning and afternoon commute hours. Hoffman seconded.*

- d) Hoffman appreciated the work and discussion that occurred during the Operations Committee meeting and would have suggested sending the data Luedke received to the Board for consideration.
- e) President Crowley opened the floor to public comments
 - i) There were no public comments
- f) President Crowley opened the floor to Board comments
 - i) Donovan had two things. 1) At the Ops meeting staff shared the details of their efforts to try and get more security presence onsite and 2) Once the letter is drafted Long Island would be willing to sign the letter
 - ii) Anderson agreed with Donovan that this letter is not the only thing that is being done, staff is working other angles. He felt it would be very helpful to have the islands of Chebeague and Long Island co-sign.
 - iii) President Crowley added that the data sent to Luedke was only for police calls and did not include fire department calls. So, the actual number of calls to the terminal was higher.
- g) President Crowley called for a roll call vote
- h) The motion passed unanimously (10-0, Radis had left)

4. Workshops

- A. There were no workshops

5. General Information Reports

A. Financial Report

- a) Hoffman reported that a Finance Committee was conducted the day before. She opened with a presentation on priorities. In her opinion the most urgent matter is a financial audit. A draft RFP was sent to Finance Committee and is being reviewed. Authorized staff to proceed with compliance audit with long term auditor but will compete it for 2023 audit. There was an update on the search for the Director of Finance/HR. Reviewed FY2022 year end financials. Also want to work on reducing the operating deficit for future years.

B. Committee Reports

- a) Finance Committee report was given as part of the financial report.
- b) Mavodones was asked to give a report on the Operations Committee meeting.. Two items on the agenda 1) Terminal safety which was discussed earlier in this meeting and 2) Presentation by Revision energy on solar options. Not a proposal more of an overview of what they do. There was a discussion on energy usage and electrical rates. Only action item was recommending the letter to the City regarding safety.

C. Staff Reports

- i) Berg gave an updated status on the Finance Director search. Currently down to 2 finalists who are in second round of interviews. Hope to make a decision before the end of the year. He also gave an update of ARPA funding.
- ii) Pottle gave an update on the pier extension hopefully wrapping up in June, the Machigonne replacement, MDOT work on Peaks and long Island pier work
- iii) There was a discussion about the upcoming storm.

6. General Announcements

A. Establish next meeting dates: (all meetings at 7:45 AM unless indicated otherwise)

- a. Executive Committee: Thursday, January 5, 2023
- b. Personnel Committee: Thursday, January 12, 2023
- c. Operations Committee: will be scheduled
- d. Finance Committee: will be scheduled
- e. Board of Directors: Thursday, January 26, 2023
- f. Sales & Marketing Committee: No meeting planned
- g. Government Relations Committee: No meeting planned
- h. Pension Committee: No meeting planned

7. Public Comment

- A. President Crowley opened the floor for public comments on items not on the agenda
 - a) *There were no comments*

8. Directors Comment

- A. President Crowley opened the floor for Director comments on items not on the agenda
 - a) *There was discussion about supply chain issues*
 - b) *Donovan thought the Board should consider updating the KPFF report since so much as changed since the original report. He thinks there should be public input before hiring a naval architecture.*
 - c) *It was suggested to add a schedule discussion to the upcoming Board's retreat*
 - d) *Hoffman agreed with Donovan's suggestion to get public and staff input prior to hiring a naval architect*
 - e) *Berg suggested it would be a good discussion for the Board retreat but personally felt it was invaluable to hire the naval architects prior to the public and staff discussions.*
 - f) *Mavodones reminded everyone that the selection of the Naval Architects is based on qualifications*
 - g) *Pottle reminded everyone that for the Peaks Island vessel replacement there was a vessel advisory committee meeting prior to bringing on a naval architect. The selected naval architects joined for the second committee meeting. A vessel advisory committee should be created for the down bay vessel and it should have a kickoff meeting prior to bringing on a naval architect. There is an RFP ready to go out and funding is in place.*
 - h) *Wentworth agreed with getting crew input on the down bay schedule.*
 - i) *Mavodones reminded everyone that crew was involved with KPFF schedule and Peaks replacement vessel*
 - j) *A discussion about an upcoming Board retreat followed.*

9. Adjournment

- A. *Wentworth moved to adjourn the meeting; Donovan seconded.*
- B. *The motion passed unanimously (10-0; Radis had left)*

Respectfully submitted by: _____
 James Luedke, Clerk

Agenda Item 5

Reports:

Financial

Committee

Staff

**CBITD Revenues and Expenses
Summary**

	FY2023	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs.
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY22
REVENUES											
SCH SERVICE	\$4,782,561	\$ 332,508	\$ 318,953	\$ (13,555)	-4.1%	\$ 332,508	\$ 318,953	\$ (13,555)	-4.1%	\$ 358,886	-11.1%
GR SALES	\$956,729	\$ 66,208	\$ 54,723	\$ (11,485)	-17.3%	\$ 66,208	\$ 54,723	\$ (11,485)	-17.3%	\$ 44,793	22.2%
MISC	\$51,390	\$ 4,915	\$ 5,069	\$ 154	3.1%	\$ 4,915	\$ 5,069	\$ 154	3.1%	\$ 706	618.0%
TOTAL REVENUES	\$5,790,680	\$ 403,631	\$ 378,745	\$ (24,886)	-6.2%	\$ 403,631	\$ 378,745	\$ (24,886)	-6.2%	\$ 404,385	-6.3%
EXPENSES											
PERSONNEL	\$5,218,694	\$ 382,253	\$ 356,515	\$ 25,738	6.7%	\$ 382,253	\$ 356,515	\$ 25,738	6.7%	\$ 347,187	-2.7%
VESSELS	\$3,017,969	\$ 156,246	\$ 114,360	\$ 41,886	26.8%	\$ 156,246	\$ 114,360	\$ 41,886	26.8%	\$ 114,206	-0.1%
OPERATIONS	\$975,827	\$ 76,882	\$ 65,971	\$ 10,911	14.2%	\$ 76,882	\$ 65,971	\$ 10,911	14.2%	\$ 57,498	-14.7%
TERMINAL	\$418,618	\$ 29,136	\$ 29,911	\$ (775)	-2.7%	\$ 29,136	\$ 29,911	\$ (775)	-2.7%	\$ 35,507	15.8%
SALES	\$357,360	\$ 28,925	\$ 16,427	\$ 12,498	43.2%	\$ 28,925	\$ 16,427	\$ 12,498	43.2%	\$ 3,587	-358.0%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$9,988,468	\$ 673,442	\$ 583,184	\$ 90,258	13.4%	\$ 673,442	\$ 583,184	\$ 90,258	13.4%	\$ 557,985	-4.5%
OPERATING SURPLUS/LOSS	-\$4,197,788	\$ (269,824)	\$ (204,439)	\$ 65,385	24.2%	\$ (269,824)	\$ (204,439)	\$ 65,385	24.2%	\$ (153,600)	-33.1%
OP GRANT REVENUES											
FTA PM REVENUE	\$198,420	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$300,000	\$ 29,700	\$ 51,314	\$ 21,614	0.0%	\$ 29,700	\$ 51,314	\$ 21,614	72.8%	\$ 39,506	29.9%
FTA OPERATING REVENUE	\$3,594,697	\$ 213,293	\$ 153,125	\$ (60,168)	0.0%	\$ 213,293	\$ 153,125	\$ (60,168)	-28.2%	\$ 117,889	29.9%
STATE SUBSIDY REVENUE	\$68,444	\$ 26,831	\$ -	\$ (26,831)	0.0%	\$ 26,831	\$ -	\$ (26,831)	-100.0%	\$ -	0.0%
TOTAL OP GRANT RESERVES	\$4,161,561	\$ 269,824	\$ 204,439	\$ (65,385)	0.0%	\$ 269,824	\$ 204,439	\$ (65,385)	-24.2%	\$ 157,395	29.9%
SURPLUS/LOSS	-\$36,227	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 3,795	-100.0%

**CBITD Revenues and Expenses
Overview**

	FY2023 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 2,493,017	\$ 147,142	\$ 149,063	\$ 1,921	1.3%	\$ 147,142	\$ 149,063	\$ 1,921	1.3%	\$ 165,904	-10.2%
VEHICLE	\$ 1,231,864	\$ 94,595	\$ 109,705	\$ 15,110	16.0%	\$ 94,595	\$ 109,705	\$ 15,110	16.0%	\$ 113,946	-3.7%
FREIGHT	\$ 978,480	\$ 84,171	\$ 52,972	\$ (31,199)	-37.1%	\$ 84,171	\$ 52,972	\$ (31,199)	-37.1%	\$ 72,298	-26.7%
MAIL	\$ 79,200	\$ 6,600	\$ 7,213	\$ 613	9.3%	\$ 6,600	\$ 7,213	\$ 613	9.3%	\$ 6,738	7.0%
TOTAL	\$ 4,782,561	\$ 332,508	\$ 318,953	\$ (13,555)	-4.1%	\$ 332,508	\$ 318,953	\$ (13,555)	-4.1%	\$ 358,886	-11.1%
GR SALES											
TOURS	\$ 522,506	\$ 45,690	\$ 39,160	\$ (6,530)	-14.3%	\$ 45,690	\$ 39,160	\$ (6,530)	-14.3%	\$ 39,374	0.0%
CHARTERS	\$ 224,500	\$ 16,250	\$ 7,650	\$ (8,600)	0.0%	\$ 16,250	\$ 7,650	\$ (8,600)	0.0%	\$ 2,450	0.0%
CATERING	\$ 168,550	\$ 2,000	\$ 6,222	\$ 4,222	0.0%	\$ 2,000	\$ 6,222	\$ 4,222	0.0%	\$ 1,989	0.0%
VENDING	\$ 8,000	\$ 750	\$ 801	\$ 51	6.8%	\$ 750	\$ 801	\$ 51	6.8%	\$ 229	249.8%
PROMOTIONAL	\$ 9,000	\$ 1,350	\$ 284	\$ (1,066)	0.0%	\$ 1,350	\$ 284	\$ (1,066)	-79.0%	\$ 751	0.0%
ADVERTISING	\$ 24,173	\$ 168	\$ -	\$ (168)	-100.0%	\$ 168	\$ -	\$ (168)	-100.0%	\$ -	0.0%
TOTAL	\$ 956,729	\$ 66,208	\$ 54,723	\$ (11,485)	-17.3%	\$ 66,208	\$ 54,723	\$ (11,485)	-17.3%	\$ 44,793	22.2%
OTHER INCOME											
MISC	\$ 11,140	\$ 965	\$ -	\$ (965)	-100.0%	\$ 965	\$ -	\$ (965)	-100.0%	\$ (46)	100.0%
INTEREST	\$ 40,250	\$ 3,950	\$ 5,069	\$ 1,119	28.3%	\$ 3,950	\$ 5,069	\$ 1,119	28.3%	\$ 752	574.1%
TOTAL	\$ 51,390	\$ 4,915	\$ 5,069	\$ 154	3.1%	\$ 4,915	\$ 5,069	\$ 154	3.1%	\$ 706	618.0%
						\$ -					
TOTAL OP REVENUES	\$ 5,790,680	\$ 403,631	\$ 378,745	\$ (24,886)	-6.2%	\$ 403,631	\$ 378,745	\$ (24,886)	-6.2%	\$ 404,385	-6.3%

**CBITD Revenues and Expenses
Overview**

EXPENSES	FY2023 BUDGET	OCTOBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
PERSONNEL											
PAYROLL	\$ 3,780,027	\$ 270,852	\$ 253,847	\$ 17,005	6.3%	\$ 270,852	\$ 253,847	\$ 17,005	6.3%	\$ 252,026	-0.7%
TAXES	\$ 289,175	\$ 20,720	\$ 18,857	\$ 1,863	9.0%	\$ 20,720	\$ 18,857	\$ 1,863	9.0%	\$ 18,582	-1.5%
EMPLOYEE INSURANCE	\$ 630,127	\$ 48,581	\$ 41,621	\$ 6,960	14.3%	\$ 48,581	\$ 41,621	\$ 6,960	14.3%	\$ 41,424	-0.5%
EMPLOYEE RELATED EXP	\$ 40,038	\$ 2,156	\$ 2,246	\$ (90)	-4.2%	\$ 2,156	\$ 2,246	\$ (90)	-4.2%	\$ 2,099	-7.0%
PENSION	\$ 479,327	\$ 39,944	\$ 39,944	\$ -	0.0%	\$ 39,944	\$ 39,944	\$ -	0.0%	\$ 33,056	-20.8%
TOTAL	\$ 5,218,694	\$ 382,253	\$ 356,515	\$ 25,738	6.7%	\$ 382,253	\$ 356,515	\$ 25,738	6.7%	\$ 347,187	-2.7%
VESSELS											
REPAIRS	\$ 1,814,668	\$ 49,586	\$ 11,499	\$ 38,087	76.8%	\$ 49,586	\$ 11,499	\$ 38,087	76.8%	\$ 66,276	82.6%
FUEL	\$ 1,124,101	\$ 100,060	\$ 96,380	\$ 3,680	3.7%	\$ 100,060	\$ 96,380	\$ 3,680	3.7%	\$ 41,670	-131.3%
INSURANCE	\$ 79,200	\$ 6,600	\$ 6,481	\$ 119	1.8%	\$ 6,600	\$ 6,481	\$ 119	1.8%	\$ 6,260	-3.5%
TOTAL	\$ 3,017,969	\$ 156,246	\$ 114,360	\$ 41,886	26.8%	\$ 156,246	\$ 114,360	\$ 41,886	26.8%	\$ 114,206	-0.1%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,232	\$ (362)	-19.4%	\$ 1,870	\$ 2,232	\$ (362)	-19.4%	\$ 2,055	-8.6%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 935	\$ 935	\$ -	0.0%	\$ 935	0.0%
OFFICE	\$ 13,260	\$ 1,105	\$ 1,349	\$ (244)	-22.1%	\$ 1,105	\$ 1,349	\$ (244)	-22.1%	\$ 799	-68.8%
CREDIT CARD	\$ 169,795	\$ 22,080	\$ 19,102	\$ 2,978	13.5%	\$ 22,080	\$ 19,102	\$ 2,978	13.5%	\$ 20,594	7.2%
POSTAGE	\$ 5,760	\$ 480	\$ 450	\$ 30	6.3%	\$ 480	\$ 450	\$ 30	6.3%	\$ 284	-58.5%
TRAVEL	\$ 46,000	\$ 4,200	\$ -	\$ 4,200	100.0%	\$ 4,200	\$ -	\$ 4,200	100.0%	\$ -	0.0%
DAMAGES	\$ 22,950	\$ 3,450	\$ 560	\$ 2,890	0.0%	\$ 3,450	\$ 560	\$ 2,890	83.8%	\$ 2,178	74.3%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,371	\$ (1,881)	-75.5%	\$ 2,490	\$ 4,371	\$ (1,881)	-75.5%	\$ 3,933	-11.1%
MISCELLANEOUS	\$ 13,901	\$ 600	\$ 538	\$ 62	10.3%	\$ 600	\$ 538	\$ 62	10.3%	\$ 878	38.7%
BARGE SUBCONTRACTING	\$ 143,000	\$ 500	\$ 1,365	\$ (865)	0.0%	\$ 500	\$ 1,365	\$ (865)	-173.0%	\$ -	0.0%
PROFESSIONAL	\$ 100,080	\$ 6,455	\$ 8,825	\$ (2,370)	-36.7%	\$ 6,455	\$ 8,825	\$ (2,370)	-36.7%	\$ 2,654	-232.5%
DUES & PUC	\$ 20,975	\$ -	\$ 6,706	\$ (6,706)	0.0%	\$ -	\$ 6,706	\$ (6,706)	0.0%	\$ 806	-732.0%
UNIFORMS	\$ 23,685	\$ 500	\$ 2,836	\$ (2,336)	-467.2%	\$ 500	\$ 2,836	\$ (2,336)	-467.2%	\$ 826	-243.3%
TRAINING	\$ 12,550	\$ 450	\$ -	\$ 450	100.0%	\$ 450	\$ -	\$ 450	100.0%	\$ 200	0.0%
TOTAL	\$ 975,827	\$ 76,882	\$ 65,971	\$ (4,154)	-5.4%	\$ 76,882	\$ 65,971	\$ (4,154)	-5.4%	\$ 57,498	-14.7%

**CBITD Revenues and Expenses
Overview**

FY2023 BUDGET	OCTOBER					FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
TERMINAL											
UTILITIES	\$ 88,865	\$ 5,261	\$ 3,847	\$ 1,414	26.9%	\$ 5,261	\$ 3,847	\$ 1,414	26.9%	\$ 3,791	-1.5%
JANITORIAL	\$ 120,438	\$ 10,320	\$ 7,727	\$ 2,593	25.1%	\$ 10,320	\$ 7,727	\$ 2,593	25.1%	\$ 7,727	0.0%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 4,329	30.8%
MAINTENANCE	\$ 173,375	\$ 10,560	\$ 15,342	\$ (4,782)	-45.3%	\$ 10,560	\$ 15,342	\$ (4,782)	-45.3%	\$ 19,660	22.0%
TOTAL	\$ 418,618	\$ 29,136	\$ 29,911	\$ (775)	-2.7%	\$ 29,136	\$ 29,911	\$ (775)	-2.7%	\$ 35,507	15.8%
SALES											
ADVERTISING	\$ 210,805	\$ 11,850	\$ 7,078	\$ 4,772	40.3%	\$ 11,850	\$ 7,078	\$ 4,772	40.3%	\$ 2,779	-154.7%
CATERING	\$ 85,050	\$ 13,200	\$ 9,185	\$ 4,015	0.0%	\$ 13,200	\$ 9,185	\$ 4,015	0.0%	\$ -	0.0%
TOTAL	\$ 357,360	\$ 28,925	\$ 16,427	\$ 12,498	43.2%	\$ 28,925	\$ 16,427	\$ 12,498	43.2%	\$ 3,587	-358.0%
DEBT SERVICE											
TOTAL	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$ 9,988,468	\$ 673,442	\$ 583,184	\$ 90,258	13.4%	\$ 673,442	\$ 583,184	\$ 90,258	13.4%	\$ 557,985	-4.5%
TOTAL OP REVENUES	\$ 5,790,680	\$ 403,631	\$ 378,745	\$ (24,886)	-6.2%	\$ 403,631	\$ 378,745	\$ 24,886	6.2%	\$ 404,385	-6.3%
OP SURPLUS/LOSS	\$ (4,197,788)	\$ (269,824)	\$ (204,439)	\$ 65,372	24.2%	\$ (269,824)	\$ (204,439)	\$ 65,385	24.2%	\$ (153,600)	-33.1%
OP GRANT REVENUES											
FTA PREVENTATIVE MAINT	\$ 198,420	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 300,000	\$ 29,700	\$ 51,314	\$ 21,614	0.0%	\$ 29,700	\$ 51,314	\$ 21,614	72.8%	\$ 39,506	29.9%
FTA OPERATING REVENUE	\$ 3,594,697	\$ 213,293	\$ 153,125	\$ (60,168)	0.0%	\$ 213,293	\$ 153,125	\$ (60,168)	-28.2%	\$ 117,889	29.9%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 26,831	\$ -	\$ (26,831)	0.0%	\$ 26,831	\$ -	\$ (26,831)	-100.0%	\$ -	0.0%
TOTAL	\$ 4,161,561	\$ 269,824	\$ 204,439	\$ (65,385)	0.0%	\$ 269,824	\$ 204,439	\$ (65,385)	-24.2%	\$ 157,395	29.9%
SURPLUS/LOSS	\$ (36,227)	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 3,795	-100.0%

Casco Bay Island Transit District	Budget 2023	October 2022 Budget	October 2022 Actual	YTD Budget 10/31/22	YTD Actual 10/31/22	YTD Actual 10/31/21	% Change
1. REVENUES: SCHEDULED SERVICE							
PASSENGER - PEAKS	1,724,029	100,803	107,387	100,803	107,387	123,502	-13.0%
PASSENGER-LD	45,381	1,383	2,310	1,383	2,310	2,202	4.9%
PASSENGER - GD	91,401	6,667	6,618	6,667	6,618	6,712	-1.4%
PASSENGER -D COVE	199,967	12,844	6,413	12,844	6,413	5,469	17.3%
PASSENGER-LONG	321,535	19,950	17,042	19,950	17,042	17,845	-4.5%
PASSENGER -CHEB	35,364	657	2,059	657	2,059	2,721	-24.3%
PASSENGER -CLIFF	75,340	2,641	3,754	2,641	3,754	4,108	-8.6%
ANIMALS	0	2,197	3,480	2,197	3,480	3,345	4.0%
TICKET	2,493,017	147,142	149,063	147,142	149,063	165,904	-10.2%
VEHICLES - DOWNBAY	14,901	189	0	189	0	900	-100.0%
VEHICLES - PEAKS	1,216,963	94,406	109,705	94,406	109,705	113,046	-3.0%
VEHICLE	1,231,864	94,595	109,705	94,595	109,705	113,946	-3.7%
FREIGHT - PEAKS	414,614	41,102	20,221	41,102	20,221	29,829	-32.2%
FREIGHT -LD	18,653	1,035	762	1,035	762	710	7.3%
FREIGHT -GD	29,368	1,543	1,768	1,543	1,768	2,104	-16.0%
FREIGHT -DCOVE	59,831	5,251	2,614	5,251	2,614	3,696	-29.3%
FREIGHT -LONG	157,862	11,174	8,500	11,174	8,500	14,035	-39.4%
FREIGHT -CHEB	159,308	14,128	11,196	14,128	11,196	11,806	-5.2%
FREIGHT -CLIFF	48,619	2,343	1,086	2,343	1,086	3,735	-70.9%
UPFREIGHT	24,837	3,565	2,849	3,565	2,849	2,215	28.6%
BIKES	65,388	4,030	3,976	4,030	3,976	4,168	-4.6%
MAIL	79,200	6,600	7,213	6,600	7,213	6,738	7.0%
FREIGHT	1,057,680	90,771	60,185	90,771	60,185	79,036	-23.9%
1. REVENUES: SCHEDULED SERVICE TOTAL	4,782,561	332,508	318,953	332,508	318,953	358,886	-11.1%
2. REVENUES: GROUP TOURS AND SALES							
BAILEY ISLAND RUN	0	0	0	0	0	0	0.0%
BAILEY NATURE RUN	0	0	0	0	0	0	0.0%
MAILBOAT RUN	322,913	36,467	25,516	36,467	25,516	25,488	0.1%
SUNSET RUN	79,434	5,118	3,406	5,118	3,406	0	0.0%
DIAMOND PASS RUN	114,443	4,105	10,238	4,105	10,238	13,886	-26.3%
MOONLIGHT RUN	5,716	0	0	0	0	0	0.0%
TOUR	522,506	45,690	39,160	45,690	39,160	39,374	-0.5%
CHARTERS	197,500	16,250	7,650	16,250	7,650	2,450	212.2%
CONCERT CRUISES	27,000	0	0	0	0	0	0.0%
BAR	88,250	2,000	1,722	2,000	1,722	1,989	-13.4%
LOBSTER BAKES	80,300	0	4,500	0	4,500	0	0.0%
CHARTER AND CATERING	393,050	18,250	13,872	18,250	13,872	4,439	212.5%
ADVERTISING	24,173	168	0	168	0	0	0.0%
VENDING	8,000	750	801	750	801	229	249.8%
PROMOTIONAL ITEMS	9,000	1,350	284	1,350	284	751	-62.2%
GROUP SALES OTHER	0	0	606	0	606	0	0.0%
GROUP SALES OTHER	41,173	2,268	1,691	2,268	1,691	980	72.7%
2. REVENUES: GROUP TOURS AND SALES TOTAL	956,729	66,208	54,723	66,208	54,723	44,793	22.2%
3. REVENUES: OTHER INCOME							
OTHER MISC INCOME	11,140	965	0	965	0	(46)	-100.0%
INTEREST INCOME	40,250	3,950	5,069	3,950	5,069	752	574.1%
MISC INCOME	51,390	4,915	5,069	4,915	5,069	706	618.0%
3. REVENUES: OTHER INCOME TOTAL	51,390	4,915	5,069	4,915	5,069	706	618.0%
TOTAL REVENUES	5,790,680	403,631	378,745	403,631	378,745	404,385	-6.3%

5. EXPENSE: PERSONNEL								
ADMINISTRATIVE DIRECT OFFSET	0	0	0	0	0	-6,763	-100.0%	
ADMINISTRATIVE	503,393	38,069	34,782	38,069	34,782	36,598	-5.0%	
ADMINISTRATIVE	503,393	38,069	34,782	38,069	34,782	36,598	-5.0%	
CAPTAINS - REGULAR	121,121	3,587	2,325	3,587	2,325	3,381	-31.2%	
CAPTAINS - OVERTIME	38,816	173	1,522	173	1,522	163	833.7%	
UNION DECKHANDS - REGULAR	706,701	56,621	46,252	56,621	46,252	53,376	-13.3%	
UNION DECKHANDS - OVERTIME	209,021	15,096	16,444	15,096	16,444	14,231	15.6%	
NONUNION DH - REGULAR	235,950	7,498	11,953	7,498	11,953	6,676	79.0%	
NONUNION DH - OVERTIME	51,165	2,314	1,589	2,314	1,589	2,060	-22.9%	
SR CAPTAINS - REGULAR	634,896	47,862	46,590	47,862	46,590	45,119	3.3%	
SR CAPTAINS - OVERTIME	93,160	10,478	8,875	10,478	8,875	9,877	-10.1%	
CREWS	2,090,830	143,629	135,550	143,629	135,550	134,883	0.5%	
MAINTENANCE - REGULAR	215,071	15,972	15,222	15,972	15,222	13,899	9.5%	
MAINTENANCE - OVERTIME	11,904	445	709	445	709	424	67.2%	
MAINTENANCE	226,975	16,417	15,931	16,417	15,931	14,323	11.2%	
SALES WAGES	111,218	7,399	7,510	7,399	7,510	6,863	9.4%	
OPS AGENTS - REGULAR	354,311	31,797	26,210	31,797	26,210	30,574	-14.3%	
OPS AGENTS - OVERTIME	56,014	3,917	5,582	3,917	5,582	3,766	48.2%	
OPS AGENTS	410,325	35,714	31,792	35,714	31,792	34,340	-7.4%	
TICKET OFFICE - REGULAR	215,632	12,685	13,161	12,685	13,161	10,571	24.5%	
TICKET OFFICE - OVERTIME	12,414	691	389	691	389	576	-32.5%	
TICKET OFFICE	228,046	13,376	13,550	13,376	13,550	11,147	21.6%	
OPERATIONS MANAGEMENT	209,240	16,248	14,732	16,248	14,732	13,872	6.2%	
Payroll-Salaries	3,780,027	270,852	253,847	270,852	253,847	252,026	1.7%	
FICA ADMINISTRATIVE	38,507	2,912	2,558	2,912	2,558	2,659	-3.8%	
FICA - OPS AGENTS	31,392	2,732	2,395	2,732	2,395	2,596	-7.7%	
FICA SR CAPTAINS	67,933	4,751	4,120	4,751	4,120	4,031	2.2%	
FICA UNION DECKHANDS	70,053	5,486	4,858	5,486	4,858	5,184	-6.3%	
FICA NONUNION DECKHANDS	21,966	751	1,036	751	1,036	668	55.1%	
FICA CREW	159,952	10,988	10,014	10,988	10,014	9,883	1.3%	
FICA MAINTENANCE	17,365	1,256	1,202	1,256	1,202	1,048	14.7%	
FICA - SALES	8,509	566	560	566	560	522	7.3%	
FICA - TICKET OFFICE	17,445	1,023	1,037	1,023	1,037	857	21.0%	
FICA - OPERATIONS MANAGEMENT	16,005	1,243	1,091	1,243	1,091	1,017	7.3%	
STATE UNEMPLOYMENT	0	0	0	0	0	0	0.0%	
Taxes	289,175	20,720	18,857	20,720	18,857	18,582	1.7%	
HEALTH INSURANCE ADMINISTRATIVE	81,317	6,260	4,934	6,260	4,934	5,000	-1.3%	
DENTAL INSURANCE ADMINISTRATIVE	6,233	490	349	490	349	370	-5.7%	
LIFE INSURANCE ADMINISTRATIVE	254	20	14	20	14	18	-22.2%	
ADMINISTRATIVE	87,804	6,770	5,297	6,770	5,297	5,388	-1.7%	
HEALTH INSURANCE CREW	322,905	24,858	23,134	24,858	23,134	19,841	16.6%	
DENTAL INSURANCE CREW	25,186	1,980	1,740	1,980	1,740	3,733	-53.4%	
LIFE INSURANCE CREW	1,247	98	81	98	81	87	-6.9%	
CREW	349,338	26,936	24,955	26,936	24,955	23,661	5.5%	
HEALTH INSURANCE MAINTENANCE	19,121	1,472	1,268	1,472	1,268	1,249	1.5%	
DENTAL INSURANCE MAINTENANCE	3,625	285	218	285	218	209	4.3%	
LIFE INSURANCE MAINTENANCE	153	12	9	12	9	10	-10.0%	
MAINTENANCE	22,899	1,769	1,495	1,769	1,495	1,468	1.8%	
HEALTH INSURANCE SALES	17,666	1,360	1,321	1,360	1,321	1,272	3.9%	
DENTAL INSURANCE SALES	534	42	35	42	35	34	2.9%	
LIFE INSURANCE SALES	51	4	3	4	3	3	0.0%	
SALES	18,251	1,406	1,359	1,406	1,359	1,309	3.8%	

HEALTH INSURANCE OPS AGENTS	110,441	8,502	6,722	8,502	6,722	7,797	-13.8%
DENTAL INSURANCE OPS AGENTS	4,897	385	339	385	339	398	-14.8%
LIFE INSURANCE OPS AGENTS	356	28	19	28	19	20	-5.0%
OPS AGENTS	115,694	8,915	7,080	8,915	7,080	8,215	-13.8%
HEALTH INSURANCE OPERATIONS MANAGER	34,424	2,650	1,321	2,650	1,321	1,272	3.9%
DENTAL INSURANCE OPERATIONS MANAGER	1,603	126	108	126	108	104	3.8%
LIFE INSURANCE OPERATIONS MANAGER	114	9	6	9	6	7	-14.3%
OPERATIONS MANAGEMENT	36,141	2,785	1,435	2,785	1,435	1,383	3.8%
Employee Insurance	630,127	48,581	41,621	48,581	41,621	41,424	1.7%
Employee Related Expense	40,038	2,156	2,246	2,156	2,246	2,099	1.7%
Pension	479,327	39,944	39,944	39,944	39,944	33,056	1.7%
5. EXPENSE: PERSONNEL TOTAL	5,218,694	382,253	356,515	382,253	356,515	347,187	1.7%
6. EXPENSE: VESSEL							
GENERAL REPAIR SHOP	8,950	450	427	450	427	811	-47.3%
GENERAL	8,950	450	427	450	427	811	-47.3%
GENERAL REPAIR MACHIGONNE	78,840	6,264	1,335	6,264	1,335	2,555	-47.7%
DRYDOCK MACHIGONNE	450,000	0	0	0	0	0	0.0%
DIVING MACHIGONNE	21,800	1,400	0	1,400	0	8,888	-100.0%
OIL CHANGE MACHIGONNE	26,136	2,160	0	2,160	0	3,036	-100.0%
MACHIGONNE	576,776	9,824	1,335	9,824	1,335	14,479	-90.8%
GENERAL REPAIRS MAQUOIT	98,560	7,840	1,482	7,840	1,482	2,172	-31.8%
DRYDOCK MAQUOIT	0	0	0	0	0	0	0.0%
DIVING MAQUOIT	23,700	2,000	0	2,000	0	9,504	-100.0%
OIL CHANGE MAQUOIT	32,508	2,592	0	2,592	0	1,677	-100.0%
MAQUOIT	154,768	12,432	1,482	12,432	1,482	13,353	-88.9%
GENERAL REPAIRS BAY MIST	41,800	5,500	1,105	5,500	1,105	754	46.6%
DRYDOCK BAY MIST	485,000	0	0	0	0	0	0.0%
DIVING BAY MIST	9,400	1,400	0	1,400	0	6,079	-100.0%
OIL CHANGE BAY MIST	5,616	432	0	432	0	0	0.0%
BAY MIST	541,816	7,332	1,105	7,332	1,105	6,833	-83.8%
GENERAL REPAIRS AUCO	69,300	5,500	262	5,500	262	3,710	-92.9%
DRYDOCK AUCO	325,000	0	0	0	0	0	0.0%
DIVING AUCO	23,300	3,100	0	3,100	0	9,970	-100.0%
OIL CHANGE AUCO	21,600	1,080	2,007	1,080	2,007	0	0.0%
AUCOCISCO	439,200	9,680	2,269	9,680	2,269	13,680	-83.4%
GENERAL REPAIRS WABANAKI	46,438	4,708	3,969	4,708	3,969	4,210	-5.7%
DRYDOCK WABANAKI	0	0	0	0	0	0	0.0%
DIVING WABANAKI	20,800	3,000	0	3,000	0	10,004	-100.0%
OIL CHANGE WABANAKI	25,920	2,160	912	2,160	912	2,906	-68.6%
WABANAKI	93,158	9,868	4,881	9,868	4,881	17,120	-71.5%
Repairs	1,814,668	49,586	11,499	49,586	11,499	66,276	0.1%
FUEL MACHIGONNE	332,812	34,814	29,433	34,814	29,433	11,868	148.0%
FUEL MAQUOIT	346,159	37,101	28,962	37,101	28,962	11,892	143.5%
FUEL BAY MIST	34,118	1,733	575	1,733	575	0	0.0%
FUEL AUCOCISCO	210,543	9,442	1,891	9,442	1,891	3,793	-50.1%
FUEL WABANAKI	200,469	16,970	35,519	16,970	35,519	14,117	151.6%
Fuel	1,124,101	100,060	96,380	100,060	96,380	41,670	0.1%
Insurance Boat	79,200	6,600	6,481	6,600	6,481	6,260	0.1%
6. EXPENSE: VESSEL TOTAL	3,017,969	156,246	114,360	156,246	114,360	114,206	0.1%

7. EXPENSE: OPERATIONS								
Telephone	22,440	1,870	2,232	1,870	2,232	2,055	14.7%	
Mail Agent	11,220	935	935	935	935	935	14.7%	
DATA PROCESSING	205,398	23,687	9,876	23,687	9,876	10,775	-8.3%	
TICKET FORMS & SUPPLIES	12,700	0	0	0	0	0	0.0%	
MEETING MEALS	1,350	0	0	0	0	120	-100.0%	
OFFICE SUPPLIES	15,900	600	2,699	600	2,699	2,453	10.0%	
ARMORED CAR	7,920	660	0	660	0	392	-100.0%	
CREW MEALS	15,083	270	177	270	177	532	-66.7%	
TWIC CARDS	3,000	250	250	250	250	501	-50.1%	
MISC	22,200	1,850	1,259	1,850	1,259	6,337	-80.1%	
EMPLOYEE RECOGNITION	44,300	3,500	1,686	3,500	1,686	96	1656.3%	
INTERNET	13,260	1,105	1,349	1,105	1,349	799	68.8%	
Office	341,111	31,922	17,296	31,922	17,296	22,005	14.7%	
Credit Card	169,795	22,080	19,102	22,080	19,102	20,594	14.7%	
Postage	5,760	480	450	480	450	284	14.7%	
Travel	46,000	4,200	0	4,200	0	0	14.7%	
EMPLOYEE INJURIES	9,450	1,000	500	1,000	500	497	0.6%	
EMPLOYEE LOST TIME	500	0	0	0	0	0	0.0%	
FREIGHT DAMAGES	1,200	450	60	450	60	450	-86.7%	
CUSTOMER INJURIES	7,300	0	0	0	0	0	0.0%	
DAMAGES CARS	4,500	2,000	0	2,000	0	1,231	-100.0%	
Damages	22,950	3,450	560	3,450	560	2,178	14.7%	
Other Insurances	29,880	2,490	4,371	2,490	4,371	3,933	14.7%	
VAN	2,800	300	363	300	363	123	195.1%	
OVER/SHORT	0	0	(608)	0	(608)	18	-3477.8%	
METRO PASSES	0	0	0	0	0	0	0.0%	
LOST PASSES	0	0	0	0	0	(12)	-100.0%	
NEWSPAPER ADS	1,000	0	383	0	383	669	-42.8%	
WATER TAXI	1,600	300	400	300	400	80	400.0%	
REGGAE SECURITY	8,501	0	0	0	0	0	0.0%	
Miscellaneous	13,901	600	538	600	538	878	14.7%	
Barge Subcontracting	143,000	500	1,365	500	1,365	0	14.7%	
LEGAL	55,200	4,600	7,360	4,600	7,360	1,604	358.9%	
HUMAN PERFORMANCE	14,980	1,605	0	1,605	0	1,050	-100.0%	
PHYSICALS	4,800	0	592	0	592	(51)	-1260.8%	
DRUG TESTS	5,900	250	873	250	873	51	1611.8%	
ACCOUNTANTS	14,400	0	0	0	0	0	0.0%	
OTHER	4,000	0	0	0	0	0	0.0%	
ELECTION EXPENSE	800	0	0	0	0	0	0.0%	
Professional	100,080	6,455	8,825	6,455	8,825	2,654	14.7%	
Dues & PUC	20,975	0	6,706	0	6,706	806	14.7%	
Uniforms	23,685	500	2,836	500	2,836	826	14.7%	
Boots	12,480	950	755	950	755	150	14.7%	
Training	12,550	450	0	450	0	200	14.7%	
7. EXPENSE: OPERATIONS TOTAL	975,827	76,882	65,971	76,882	65,971	57,498	14.7%	
8. EXPENSE: TERMINAL								
UTILITIES TERMINAL	47,523	3,735	2,295	3,735	2,295	2,109	8.8%	
WATER	9,898	806	1,330	806	1,330	1,345	-1.1%	
TERMINAL HEAT	29,644	570	79	570	79	208	-62.0%	
UTILITIES PEAKS	1,800	150	143	150	143	129	10.9%	
Utilities	88,865	5,261	3,847	5,261	3,847	3,791	-15.8%	

JANITORIAL TERMINAL ROUTINE	109,440	9,120	7,727	9,120	7,727	7,727	0.0%
JANITORIAL PEAKS	10,998	1,200	0	1,200	0	0	0.0%
Janitorial	120,438	10,320	7,727	10,320	7,727	7,727	-15.8%
Rent	35,940	2,995	2,995	2,995	2,995	4,329	-15.8%
FIRE ALARM	10,800	900	123	900	123	5,086	-97.6%
PEST CONTROL	1,325	110	112	110	112	92	21.7%
TRASH	11,245	1,150	1,133	1,150	1,133	822	37.8%
PAPER & CLEANING SUPPLIES	36,100	3,450	2,631	3,450	2,631	3,314	-20.6%
FREIGHT EQUIPMENT AND SUPPLIES	10,400	0	(266)	0	(266)	2,615	-110.2%
RUG RENTAL	5,435	450	404	450	404	214	88.8%
MISC	48,440	1,200	9,482	1,200	9,482	1,624	483.9%
PROPANE	9,630	600	682	600	682	860	-20.7%
FORKLIFT	6,000	500	0	500	0	5,033	-100.0%
POWER WASHING	4,400	600	0	600	0	0	0.0%
PIER & TRANSFER BRIDGE	8,000	1,600	1,041	1,600	1,041	0	0.0%
PLOWING TERMINAL	5,400	0	0	0	0	0	0.0%
PLOWING PEAKS	16,200	0	0	0	0	0	0.0%
Maintenance	173,375	10,560	15,342	10,560	15,342	19,660	-15.8%
8. EXPENSE: TERMINAL TOTAL	418,618	29,136	29,911	29,136	29,911	35,507	-15.8%
9. EXPENSE: SALES							
BROCHURE	6,000	0	0	0	0	0	0.0%
SAILING SCHEDULE	9,800	2,000	755	2,000	755	1,461	-48.3%
PUBLICATIONS	6,060	750	0	750	0	1,072	-100.0%
ADVERTISING DUES	3,000	0	841	0	841	0	0.0%
OTHER ADVERTISING EXPENSE	6,995	0	0	0	0	0	0.0%
ONLINE ADVERTISING	3,600	300	380	300	380	246	54.5%
RADIO ADS	41,000	0	0	0	0	0	0.0%
WEBSITE	28,800	2,400	0	2,400	0	0	0.0%
KIOSK	9,000	0	0	0	0	0	0.0%
MARKETING	91,800	6,400	5,102	6,400	5,102	0	0.0%
SPECIAL EVENT CRUISES	4,750	0	0	0	0	0	0.0%
Advertising	210,805	11,850	7,078	11,850	7,078	2,779	357.8%
BEVERAGES	28,900	750	164	750	164	576	-71.5%
OTHER BAR EXPENSE	17,930	2,000	0	2,000	0	0	0.0%
SECURITY	14,675	1,125	0	1,125	0	232	-100.0%
BAR EXPENSE	61,505	3,875	164	3,875	164	808	-79.7%
LOBSTER BAKES	69,300	13,200	9,185	13,200	9,185	0	0.0%
CONCERT CRUISES	15,750	0	0	0	0	0	0.0%
Catering	85,050	13,200	9,185	13,200	9,185	0	357.8%
9. EXPENSE: SALES TOTAL	357,360	28,925	16,427	28,925	16,427	3,587	357.8%
TOTAL EXPENSE	9,988,468	673,442	583,184	673,442	583,184	557,985	3.9%
NET OPER INCOME (LOSS) TOTAL	(4,197,788)	(269,824)	(204,439)	(269,824)	(204,439)	(153,600)	30.9%
FTA PM REVENUE	198,420	0	0	0	0	0	0.0%
FTA RURAL REVENUE	300,000	29,700	51,314	29,700	51,314	39,506	-100.0%
FTA OPERATING REVENUE	3,594,697	213,293	153,125	213,293	153,125	117,889	-100.0%
STATE SUBSIDY REVENUE	68,444	26,831	0	26,831	0	0	0.0%
TOTAL	4,161,561	269,824	204,439	269,824	204,439	157,395	-100.0%
SURPLUS/LOSS TOTAL	(36,227)	0	0	0	0	3,795	-5397.6%

Note: CBITD monthly Income Statements exclude General Fund balance deposit and depreciation expense for the current fiscal year. CBITD estimates these line items for the September statement only, and reports them on the Audited Financial Statement, which can be found at www.cascobaylines.com



Casco Bay Island Transit District
Cash Balances
As of: October 31, 2022

Gorham Savings Bank Operating Account			
October 1 - Opening Balance		\$ 184,000.00	
	<i>Deposits/Credits</i>		\$ 4,286,136.33
	<i>Withdrawals/Debits</i>		\$ 4,286,136.33
October 31 - Closing Balance			\$ 184,000.00
Gorham Savings Demand Deposit Account			
October 1 - Opening Balance		\$ 4,118,067.66	
	<i>Interest Earned</i>		\$ 3,518.15
October 31 - Closing Balance			\$ 2,601,923.83
Gorham Savings Restricted Funds			
October 1 - Opening Balance		\$ 1,151,816.31	
	<i>Interest Earned</i>		\$ 1,550.70
October 31 - Closing Balance			\$ 1,153,367.01
Total Cash On Hand			
October 1 - Opening Balance		\$ 5,453,883.97	
October 31 - Closing Balance			\$ 3,939,290.84
Net Change in Cash Position - Month of October			-1,514,593.13

Maintenance Fund Balance	\$ 348,500.12
Capital Reserve Fund Balance	\$ 649,741.55
Garage Maintenance Fund Balance	\$ 166,945.38
Garage Excess Fund Balance	\$ -

**CBITD Revenues and Expenses
Summary**

	FY2023	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs.
	BUDGET	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	FY22
REVENUES											
SCH SERVICE	\$4,782,561	\$ 186,836	\$ 192,189	\$ 5,353	2.9%	\$ 519,344	\$ 511,140	\$ (8,204)	-1.6%	\$ 602,953	-15.2%
GR SALES	\$956,729	\$ 13,182	\$ 20,532	\$ 7,350	55.8%	\$ 79,390	\$ 75,258	\$ (4,132)	-5.2%	\$ 56,141	34.1%
MISC	\$51,390	\$ 4,985	\$ 5,420	\$ 435	8.7%	\$ 9,900	\$ 10,489	\$ 589	5.9%	\$ 1,826	474.4%
TOTAL REVENUES	\$5,790,680	\$ 205,003	\$ 218,141	\$ 13,138	6.4%	\$ 608,634	\$ 596,887	\$ (11,747)	-1.9%	\$ 660,920	-9.7%
EXPENSES											
PERSONNEL	\$5,218,694	\$ 429,626	\$ 404,455	\$ 25,171	5.9%	\$ 811,879	\$ 760,969	\$ 50,910	6.3%	\$ 672,278	-13.2%
VESSELS	\$3,017,969	\$ 138,603	\$ 156,288	\$ (17,685)	-12.8%	\$ 294,849	\$ 270,648	\$ 24,201	8.2%	\$ 286,287	5.5%
OPERATIONS	\$975,827	\$ 75,875	\$ 85,039	\$ (9,164)	-12.1%	\$ 152,757	\$ 151,013	\$ 1,744	1.1%	\$ 125,360	-20.5%
TERMINAL	\$418,618	\$ 33,160	\$ 23,613	\$ 9,547	28.8%	\$ 62,296	\$ 53,525	\$ 8,771	14.1%	\$ 65,763	18.6%
SALES	\$357,360	\$ 11,850	\$ 11,305	\$ 545	4.6%	\$ 40,775	\$ 27,732	\$ 13,043	32.0%	\$ 10,545	-163.0%
DEBT SERVICE	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
PROVISION FOR DEF RED	\$0	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$9,988,468	\$ 689,114	\$ 680,700	\$ 8,414	1.2%	\$ 1,362,556	\$ 1,263,887	\$ 98,669	7.2%	\$ 1,160,233	-8.9%
OPERATING SURPLUS/LOSS	-\$4,197,788	\$ (484,108)	\$ (462,558)	\$ 21,550	4.5%	\$ (753,932)	\$ (666,997)	\$ 86,935	11.5%	\$ (499,313)	-33.6%
OP GRANT REVENUES											
FTA PM REVENUE	\$198,420	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$300,000	\$ 38,400	\$ 116,102	\$ 77,702	0.0%	\$ 68,100	\$ 167,416	\$ 99,316	145.8%	\$ 126,057	32.8%
FTA OPERATING REVENUE	\$3,594,697	\$ 404,095	\$ 346,456	\$ (57,639)	0.0%	\$ 617,388	\$ 499,581	\$ (117,807)	-19.1%	\$ 376,172	32.8%
STATE SUBSIDY REVENUE	\$68,444	\$ 41,613	\$ -	\$ (41,613)	0.0%	\$ 68,444	\$ -	\$ (68,444)	-100.0%	\$ -	0.0%
TOTAL OP GRANT RESERVES	\$4,161,561	\$ 484,108	\$ 462,558	\$ (21,550)	0.0%	\$ 753,932	\$ 666,997	\$ (86,935)	-11.5%	\$ 502,229	32.8%
SURPLUS/LOSS	-\$36,227	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 2,915	-100.0%

**CBITD Revenues and Expenses
Overview**

	FY2023 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
REVENUES											
PASSENGER	\$ 2,493,017	\$ 89,548	\$ 74,180	\$ (15,368)	-17.2%	\$ 236,690	\$ 223,242	\$ (13,448)	-5.7%	\$ 280,140	-20.3%
VEHICLE	\$ 1,231,864	\$ 52,619	\$ 69,965	\$ 17,346	33.0%	\$ 147,214	\$ 179,669	\$ 32,455	22.0%	\$ 186,216	-3.5%
FREIGHT	\$ 978,480	\$ 38,069	\$ 40,963	\$ 2,894	7.6%	\$ 122,240	\$ 93,934	\$ (28,306)	-23.2%	\$ 123,285	-23.8%
MAIL	\$ 79,200	\$ 6,600	\$ 7,082	\$ 482	7.3%	\$ 13,200	\$ 14,295	\$ 1,095	8.3%	\$ 13,312	7.4%
TOTAL	\$ 4,782,561	\$ 186,836	\$ 192,189	\$ 5,353	2.9%	\$ 519,344	\$ 511,140	\$ (8,204)	-1.6%	\$ 602,953	-15.2%
GR SALES											
TOURS	\$ 522,506	\$ 9,214	\$ 13,773	\$ 4,559	49.5%	\$ 54,904	\$ 52,934	\$ (1,970)	-3.6%	\$ 50,230	0.0%
CHARTERS	\$ 224,500	\$ 2,250	\$ -	\$ (2,250)	0.0%	\$ 18,500	\$ 7,650	\$ (10,850)	0.0%	\$ 2,450	0.0%
CATERING	\$ 168,550	\$ 500	\$ 4,290	\$ 3,790	0.0%	\$ 2,500	\$ 10,512	\$ 8,012	0.0%	\$ 1,989	0.0%
VENDING	\$ 8,000	\$ 500	\$ 1,816	\$ 1,316	263.2%	\$ 1,250	\$ 2,617	\$ 1,367	109.4%	\$ 451	480.3%
PROMOTIONAL	\$ 9,000	\$ 550	\$ 121	\$ (429)	0.0%	\$ 1,900	\$ 406	\$ (1,494)	-78.6%	\$ 1,021	0.0%
ADVERTISING	\$ 24,173	\$ 168	\$ -	\$ (168)	-100.0%	\$ 336	\$ -	\$ (336)	-100.0%	\$ -	0.0%
GROUP SALES OTHER	\$ -	\$ -	\$ 532	\$ 532	0.0%	\$ -	\$ 1,139	\$ 1,139	0.0%	\$ -	
TOTAL	\$ 956,729	\$ 13,182	\$ 20,532	\$ 7,350	55.8%	\$ 79,390	\$ 75,258	\$ (4,132)	-5.2%	\$ 56,141	34.1%
OTHER INCOME											
MISC	\$ 11,140	\$ 1,035	\$ -	\$ (1,035)	-100.0%	\$ 2,000	\$ -	\$ (2,000)	-100.0%	\$ 345	-100.0%
INTEREST	\$ 40,250	\$ 3,950	\$ 5,420	\$ 1,470	37.2%	\$ 7,900	\$ 10,489	\$ 2,589	32.8%	\$ 1,481	608.2%
TOTAL	\$ 51,390	\$ 4,985	\$ 5,420	\$ 435	8.7%	\$ 9,900	\$ 10,489	\$ 589	5.9%	\$ 1,826	474.4%
TOTAL OP REVENUES	\$ 5,790,680	\$ 205,003	\$ 218,141	\$ 13,138	6.4%	\$ 608,634	\$ 596,887	\$ (11,747)	-1.9%	\$ 660,920	-9.7%

**CBITD Revenues and Expenses
Overview**

	FY2023 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22
		PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD	
EXPENSES											
PERSONNEL											
PAYROLL	\$ 3,780,027	\$ 315,098	\$ 302,829	\$ 12,269	3.9%	\$ 585,950	\$ 556,675	\$ 29,275	5.0%	\$ 484,104	-15.0%
TAXES	\$ 289,175	\$ 24,105	\$ 22,568	\$ 1,537	6.4%	\$ 44,825	\$ 41,426	\$ 3,399	7.6%	\$ 35,629	-16.3%
EMPLOYEE INSURANCE	\$ 630,127	\$ 48,581	\$ 32,689	\$ 15,892	32.7%	\$ 97,162	\$ 74,309	\$ 22,853	23.5%	\$ 79,584	6.6%
EMPLOYEE RELATED EXP	\$ 40,038	\$ 1,898	\$ 6,425	\$ (4,527)	-238.5%	\$ 4,054	\$ 8,670	\$ (4,616)	-113.9%	\$ 3,362	-157.9%
PENSION	\$ 479,327	\$ 39,944	\$ 39,944	\$ -	0.0%	\$ 79,888	\$ 79,888	\$ -	0.0%	\$ 69,600	-14.8%
TOTAL	\$ 5,218,694	\$ 429,626	\$ 404,455	\$ 25,171	5.9%	\$ 811,879	\$ 760,969	\$ 50,910	6.3%	\$ 672,278	-13.2%
VESSELS											
REPAIRS	\$ 1,814,668	\$ 42,278	\$ 37,689	\$ 4,589	10.9%	\$ 91,864	\$ 49,188	\$ 42,676	46.5%	\$ 180,402	72.7%
FUEL	\$ 1,124,101	\$ 89,725	\$ 112,117	\$ (22,392)	-25.0%	\$ 189,785	\$ 208,497	\$ (18,712)	-9.9%	\$ 93,367	-123.3%
INSURANCE	\$ 79,200	\$ 6,600	\$ 6,481	\$ 119	1.8%	\$ 13,200	\$ 12,962	\$ 238	1.8%	\$ 12,519	-3.5%
TOTAL	\$ 3,017,969	\$ 138,603	\$ 156,288	\$ (17,685)	-12.8%	\$ 294,849	\$ 270,648	\$ 24,201	8.2%	\$ 286,287	5.5%
OPERATIONS											
TELEPHONE	\$ 22,440	\$ 1,870	\$ 2,603	\$ (733)	-39.2%	\$ 3,740	\$ 4,835	\$ (1,095)	-29.3%	\$ 4,270	-13.2%
MAIL AGENT	\$ 11,220	\$ 935	\$ 935	\$ -	0.0%	\$ 1,870	\$ 1,870	\$ -	0.0%	\$ 1,870	0.0%
OFFICE	\$ 13,260	\$ 1,105	\$ 1,099	\$ 6	0.5%	\$ 2,210	\$ 2,448	\$ (238)	-10.8%	\$ 1,598	-53.2%
CREDIT CARD	\$ 169,795	\$ 10,944	\$ 13,718	\$ (2,774)	-25.3%	\$ 33,024	\$ 32,820	\$ 204	0.6%	\$ 33,675	2.5%
POSTAGE	\$ 5,760	\$ 480	\$ 646	\$ (166)	-34.6%	\$ 960	\$ 1,096	\$ (136)	-14.2%	\$ 902	-21.5%
TRAVEL	\$ 46,000	\$ 2,800	\$ (703)	\$ 3,503	125.1%	\$ 7,000	\$ (703)	\$ 7,703	110.0%	\$ 64	0.0%
DAMAGES	\$ 22,950	\$ 4,000	\$ -	\$ 4,000	0.0%	\$ 7,450	\$ 560	\$ 6,890	92.5%	\$ 2,218	74.8%
OTHER INSURANCES	\$ 29,880	\$ 2,490	\$ 4,371	\$ (1,881)	-75.5%	\$ 4,980	\$ 8,743	\$ (3,763)	-75.6%	\$ 7,866	-11.1%
MISCELLANEOUS	\$ 13,901	\$ 400	\$ 86	\$ 314	78.5%	\$ 1,000	\$ 625	\$ 375	37.5%	\$ 1,150	45.7%
BARGE SUBCONTRACTING	\$ 143,000	\$ 500	\$ 23,205	\$ (22,705)	0.0%	\$ 1,000	\$ 24,570	\$ (23,570)	-2357.0%	\$ -	0.0%
PROFESSIONAL	\$ 100,080	\$ 6,720	\$ 10,464	\$ (3,744)	-55.7%	\$ 13,175	\$ 19,289	\$ (6,114)	-46.4%	\$ 3,900	-394.6%
DUES & PUC	\$ 20,975	\$ 175	\$ 425	\$ (250)	0.0%	\$ 175	\$ 7,131	\$ (6,956)	0.0%	\$ 806	-784.7%
UNIFORMS	\$ 23,685	\$ 12,650	\$ 4,676	\$ 7,974	63.0%	\$ 13,150	\$ 7,512	\$ 5,638	42.9%	\$ 6,943	-8.2%
TRAINING	\$ 12,550	\$ 1,850	\$ -	\$ 1,850	100.0%	\$ 2,300	\$ -	\$ 2,300	100.0%	\$ 200	0.0%
TOTAL	\$ 975,827	\$ 75,875	\$ 85,039	\$ (14,606)	-19.3%	\$ 152,757	\$ 151,013	\$ (18,762)	-12.3%	\$ 125,360	-20.5%

**CBITD Revenues and Expenses
Overview**

FY2023 BUDGET	NOVEMBER				FISCAL YEAR TO DATE				PREVIOUS	FY23 vs. FY22	
	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	PROJECTED	ACTUAL	VARIANCE	VARIANCE %	YTD		
EXPENSES											
TERMINAL											
UTILITIES	\$ 88,865	\$ 6,980	\$ 4,195	\$ 2,785	39.9%	\$ 12,241	\$ 8,042	\$ 4,199	34.3%	\$ 8,016	-0.3%
JANITORIAL	\$ 120,438	\$ 9,870	\$ 7,600	\$ 2,270	23.0%	\$ 20,190	\$ 15,328	\$ 4,862	24.1%	\$ 15,328	0.0%
RENT	\$ 35,940	\$ 2,995	\$ 2,995	\$ -	0.0%	\$ 5,990	\$ 5,991	\$ (1)	0.0%	\$ 7,324	18.2%
MAINTENANCE	\$ 173,375	\$ 13,315	\$ 8,822	\$ 4,493	33.7%	\$ 23,875	\$ 24,165	\$ (290)	-1.2%	\$ 35,096	31.1%
TOTAL	\$ 418,618	\$ 33,160	\$ 23,613	\$ 9,547	28.8%	\$ 62,296	\$ 53,525	\$ 8,771	14.1%	\$ 65,763	18.6%
SALES											
ADVERTISING	\$ 210,805	\$ 11,100	\$ 8,486	\$ 2,614	23.5%	\$ 22,950	\$ 15,564	\$ 7,386	32.2%	\$ 9,694	-60.6%
CATERING	\$ 85,050	\$ -	\$ 3,164	\$ (3,164)	0.0%	\$ 13,200	\$ 12,349	\$ 851	0.0%	\$ -	0.0%
TOTAL	\$ 357,360	\$ 11,850	\$ 11,305	\$ 545	4.6%	\$ 40,775	\$ 27,732	\$ 13,043	32.0%	\$ 10,545	-163.0%
DEBT SERVICE	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.00
TOTAL	\$ -	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
TOTAL EXPENSES	\$ 9,988,468	\$ 689,114	\$ 680,700	\$ 8,414	1.2%	\$ 1,362,556	\$ 1,263,887	\$ 98,669	7.2%	\$ 1,160,233	-8.9%
TOTAL OP REVENUES	\$ 5,790,680	\$ 205,003	\$ 218,141	\$ 13,138	6.4%	\$ 608,634	\$ 596,887	\$ 11,747	1.9%	\$ 660,920	-9.7%
OP SURPLUS/LOSS	\$ (4,197,788)	\$ (484,108)	\$ (462,558)	\$ 21,552	4.5%	\$ (753,932)	\$ (666,997)	\$ 86,935	11.5%	\$ (499,313)	-33.6%
OP GRANT REVENUES											
FTA PREVENTATIVE MAIN	\$ 198,420	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ -	0.0%
FTA RURAL REVENUE	\$ 300,000	\$ 38,400	\$ 116,102	\$ 77,702	0.0%	\$ 68,100	\$ 167,416	\$ 99,316	145.8%	\$ 126,057	32.8%
FTA OPERATING REVENUE	\$ 3,594,697	\$ 404,095	\$ 346,456	\$ (57,639)	0.0%	\$ 617,388	\$ 499,581	\$ (117,807)	-19.1%	\$ 376,172	32.8%
STATE SUBSIDY REVENUE	\$ 68,444	\$ 41,613	\$ -	\$ (41,613)	0.0%	\$ 68,444	\$ -	\$ (68,444)	-100.0%	\$ -	0.0%
TOTAL	\$ 4,161,561	\$ 484,108	\$ 462,558	\$ (21,550)	0.0%	\$ 753,932	\$ 666,997	\$ (86,935)	-11.5%	\$ 502,229	32.8%
SURPLUS/LOSS	\$ (36,227)	\$ -	\$ -	\$ -	0.0%	\$ -	\$ -	\$ -	0.0%	\$ 2,915	-100.0%

Casco Bay Island Transit District	Budget 2023	November 2022 Budget	November 2022 Actual	YTD Budget 11/30/22	YTD Actual 11/30/22	YTD Actual 11/30/21	% Change
1. REVENUES: SCHEDULED SERVICE							
PASSENGER - PEAKS	1,724,029	61,188	47,281	161,991	154,668	208,551	-25.8%
PASSENGER - LD	45,381	1,202	756	2,585	3,066	3,132	-2.1%
PASSENGER - GD	91,401	3,850	4,350	10,517	10,968	11,141	-1.6%
PASSENGER - D COVE	199,967	2,906	3,897	15,750	10,310	10,368	-0.6%
PASSENGER - LONG	321,535	13,701	12,269	33,651	29,311	30,054	-2.5%
PASSENGER - CHEB	35,364	484	884	1,141	2,943	3,684	-20.1%
PASSENGER - CLIFF	75,340	4,367	2,217	7,008	5,971	7,328	-18.5%
ANIMALS	0	1,850	2,527	4,047	6,006	5,882	2.1%
TICKET	2,493,017	89,548	74,180	236,690	223,242	280,140	-20.3%
VEHICLES - DOWNBAY	14,901	556	0	745	0	1,658	-100.0%
VEHICLES - PEAKS	1,216,963	52,063	69,965	146,469	179,669	184,558	-2.6%
VEHICLE	1,231,864	52,619	69,965	147,214	179,669	186,216	-3.5%
FREIGHT - PEAKS	414,614	17,157	18,594	58,259	38,815	55,132	-29.6%
FREIGHT - LD	18,653	212	388	1,247	1,151	1,058	8.8%
FREIGHT - GD	29,368	1,100	1,223	2,643	2,991	3,554	-15.8%
FREIGHT - DCOVE	59,831	977	1,570	6,228	4,184	6,479	-35.4%
FREIGHT - LONG	157,862	7,894	7,144	19,068	15,644	22,361	-30.0%
FREIGHT - CHEB	159,308	5,992	8,208	20,120	19,404	20,080	-3.4%
FREIGHT - CLIFF	48,619	2,754	1,295	5,097	2,380	5,979	-60.2%
UPFREIGHT	24,837	993	1,016	4,558	3,865	3,221	20.0%
BIKES	65,388	990	1,525	5,020	5,500	5,421	1.5%
MAIL	79,200	6,600	7,082	13,200	14,295	13,312	7.4%
FREIGHT	1,057,680	44,669	48,044	135,440	108,229	136,597	-20.8%
1. REVENUES: SCHEDULED SERVICE TOTAL	4,782,561	186,836	192,189	519,344	511,140	602,953	-15.2%
2. REVENUES: GROUP TOURS AND SALES							
BAILEY ISLAND RUN	0	0	0	0	0	0	0.0%
BAILEY NATURE RUN	0	0	0	0	0	0	0.0%
MAILBOAT RUN	322,913	7,293	10,130	43,760	35,646	32,219	10.6%
SUNSET RUN	79,434	1,921	221	7,039	3,628	1,344	169.9%
DIAMOND PASS RUN	114,443	0	3,422	4,105	13,660	16,667	-18.0%
MOONLIGHT RUN	5,716	0	0	0	0	0	0.0%
TOUR	522,506	9,214	13,773	54,904	52,934	50,230	5.4%
CHARTERS	197,500	2,250	0	18,500	7,650	2,450	212.2%
CONCERT CRUISES	27,000	0	0	0	0	0	0.0%
BAR	88,250	500	0	2,500	1,722	1,989	-13.4%
LOBSTER BAKES	80,300	0	4,290	0	8,790	0	0.0%
CHARTER AND CATERING	393,050	2,750	4,290	21,000	18,162	4,439	309.1%
ADVERTISING	24,173	168	0	336	0	0	0.0%
VENDING	8,000	500	1,816	1,250	2,617	451	480.3%
PROMOTIONAL ITEMS	9,000	550	121	1,900	406	1,021	-60.2%
GROUP SALES OTHER	0	0	532	0	1,139	0	0.0%
GROUP SALES OTHER	41,173	1,218	2,469	3,486	4,162	1,472	182.7%
2. REVENUES: GROUP TOURS AND SALES TOTAL	956,729	13,182	20,532	79,390	75,258	56,141	34.0%
3. REVENUES: OTHER INCOME							
OTHER MISC INCOME	11,140	1,035	0	2,000	0	345	-100.0%
INTEREST INCOME	40,250	3,950	5,420	7,900	10,489	1,481	608.2%
MISC INCOME	51,390	4,985	5,420	9,900	10,489	1,826	474.4%
3. REVENUES: OTHER INCOME TOTAL	51,390	4,985	5,420	9,900	10,489	1,826	474.4%
TOTAL REVENUES	5,790,680	205,003	218,141	608,634	596,887	660,920	-9.7%

5. EXPENSE: PERSONNEL								
ADMINISTRATIVE DIRECT OFFSET	0	0	0	0	0	-6,763	-100.0%	
ADMINISTRATIVE	503,393	47,586	44,336	85,655	79,118	71,272	11.0%	
ADMINISTRATIVE	503,393	47,586	44,336	85,655	79,118	71,272	11.0%	
CAPTAINS - REGULAR	121,121	1,761	2,670	5,348	4,995	4,709	6.1%	
CAPTAINS - OVERTIME	38,816	485	571	658	2,092	528	296.2%	
UNION DECKHANDS - REGULAR	706,701	65,016	63,945	121,637	110,197	102,407	7.6%	
UNION DECKHANDS - OVERTIME	209,021	14,524	14,426	29,620	30,870	25,184	22.6%	
NONUNION DH - REGULAR	235,950	10,251	14,130	17,749	26,083	13,977	86.6%	
NONUNION DH - OVERTIME	51,165	237	1,386	2,551	2,975	2,229	33.5%	
SR CAPTAINS - REGULAR	634,896	60,361	56,427	108,223	103,017	90,640	13.7%	
SR CAPTAINS - OVERTIME	93,160	7,024	9,393	17,502	18,268	15,173	20.4%	
CREWS	2,090,830	159,659	162,948	303,288	298,497	254,847	17.1%	
MAINTENANCE - REGULAR	215,071	19,965	19,139	35,937	34,361	27,753	23.8%	
MAINTENANCE - OVERTIME	11,904	411	649	856	1,358	815	66.6%	
MAINTENANCE	226,975	20,376	19,788	36,793	35,719	28,568	25.0%	
SALES WAGES	111,218	9,124	8,664	16,523	16,174	13,134	23.1%	
OPS AGENTS - REGULAR	354,311	37,864	26,459	69,661	52,668	59,700	-11.8%	
OPS AGENTS - OVERTIME	56,014	4,605	7,422	8,522	13,004	7,308	77.9%	
OPS AGENTS	410,325	42,469	33,881	78,183	65,672	67,008	-2.0%	
TICKET OFFICE - REGULAR	215,632	15,356	13,728	28,041	26,889	20,809	29.2%	
TICKET OFFICE - OVERTIME	12,414	218	1,069	909	1,459	721	102.4%	
TICKET OFFICE	228,046	15,574	14,797	28,950	28,348	21,530	31.7%	
OPERATIONS MANAGEMENT	209,240	20,310	18,415	36,558	33,147	27,745	19.5%	
Payroll-Salaries	3,780,027	315,098	302,829	585,950	556,675	484,104	14.5%	
FICA ADMINISTRATIVE	38,507	3,640	3,284	6,552	5,841	5,178	12.8%	
FICA - OPS AGENTS	31,392	3,249	2,552	5,981	4,947	5,061	-2.3%	
FICA UNION DECKHANDS	67,933	6,085	6,001	11,571	10,860	9,669	12.3%	
FICA NONUNION DECKHANDS	70,053	802	1,187	1,553	2,223	1,240	79.3%	
FICA SR CAPTAINS	21,966	5,327	4,898	10,078	9,018	7,714	16.9%	
FICA CREW	159,952	12,214	12,086	23,202	22,101	18,623	18.7%	
FICA MAINTENANCE	17,365	1,559	1,497	2,815	2,699	2,090	29.1%	
FICA - SALES	8,509	698	644	1,264	1,205	992	21.5%	
FICA - TICKET OFFICE	17,445	1,191	1,132	2,214	2,169	1,651	31.4%	
FICA - OPERATIONS MANAGEMENT	16,005	1,554	1,373	2,797	2,464	2,034	21.1%	
STATE UNEMPLOYMENT	0		0	0	0	0	0.0%	
Taxes	289,175	24,105	22,568	44,825	41,426	35,629	14.5%	
HEALTH INSURANCE ADMINISTRATIVE	81,317	6,260	4,934	12,520	9,868	11,283	-12.5%	
DENTAL INSURANCE ADMINISTRATIVE	6,233	490	349	980	698	740	-5.7%	
LIFE INSURANCE ADMINISTRATIVE	254	20	14	40	28	36	-22.2%	
ADMINISTRATIVE	87,804	6,770	5,297	13,540	10,595	12,059	-12.1%	
HEALTH INSURANCE CREW	322,905	24,858	16,938	49,716	40,072	38,534	4.0%	
DENTAL INSURANCE CREW	25,186	1,980	1,294	3,960	3,034	5,337	-43.2%	
LIFE INSURANCE CREW	1,247	98	55	196	136	174	-21.8%	
CREW	349,338	26,936	18,287	53,872	43,242	44,045	-1.8%	
HEALTH INSURANCE MAINTENANCE	19,121	1,472	1,268	2,944	2,536	2,498	1.5%	
DENTAL INSURANCE MAINTENANCE	3,625	285	218	570	435	418	4.1%	
LIFE INSURANCE MAINTENANCE	153	12	9	24	18	20	-10.0%	
MAINTENANCE	22,899	1,769	1,494	3,538	2,989	2,936	1.8%	
HEALTH INSURANCE SALES	17,666	1,360	1,321	2,720	2,642	2,544	3.9%	
DENTAL INSURANCE SALES	534	42	35	84	71	68	4.4%	
LIFE INSURANCE SALES	51	4	3	8	6	6	0.0%	
SALES	18,251	1,406	1,359	2,812	2,719	2,619	3.8%	

HEALTH INSURANCE OPS AGENTS	110,441	8,502	4,572	17,004	11,294	14,321	-21.1%
DENTAL INSURANCE OPS AGENTS	4,897	385	232	770	571	797	-28.4%
LIFE INSURANCE OPS AGENTS	356	28	11	56	30	41	-26.8%
OPS AGENTS	115,694	8,915	4,815	17,830	11,895	15,159	-21.5%
HEALTH INSURANCE OPERATIONS MANAGER	34,424	2,650	1,321	5,300	2,642	2,544	3.9%
DENTAL INSURANCE OPERATIONS MANAGER	1,603	126	108	252	216	208	3.8%
LIFE INSURANCE OPERATIONS MANAGER	114	9	6	18	12	14	-14.3%
OPERATIONS MANAGEMENT	36,141	2,785	1,435	5,570	2,870	2,765	3.8%
Employee Insurance	630,127	48,581	32,689	97,162	74,309	79,584	14.5%
Employee Related Expense	40,038	1,898	6,425	4,054	8,670	3,362	14.5%
Pension	479,327	39,944	39,944	79,888	79,888	69,600	14.5%
5. EXPENSE: PERSONNEL TOTAL	5,218,694	429,626	404,455	811,879	760,969	672,278	14.5%
6. EXPENSE: VESSEL							
GENERAL REPAIR SHOP	8,950	4,000	1,848	4,450	2,275	1,921	18.4%
GENERAL	8,950	4,000	1,848	4,450	2,275	1,921	18.4%
GENERAL REPAIR MACHIGONNE	78,840	6,264	42	12,528	1,377	4,452	-69.1%
DRYDOCK MACHIGONNE	450,000	0	0	0	0	0	-100.0%
DIVING MACHIGONNE	21,800	1,000	360	2,400	360	8,888	-95.9%
OIL CHANGE MACHIGONNE	26,136	1,620	2,177	3,780	2,177	5,850	-62.8%
MACHIGONNE	576,776	8,884	2,579	18,708	3,913	19,191	-79.6%
GENERAL REPAIRS MAQUOIT	98,560	7,840	5,213	15,680	6,695	13,218	-49.3%
DRYDOCK MAQUOIT	0	0	0	0	0	0	-100.0%
DIVING MAQUOIT	23,700	1,000	0	3,000	0	9,504	-100.0%
OIL CHANGE MAQUOIT	32,508	2,376	1,655	4,968	1,655	4,913	-66.3%
MAQUOIT	154,768	11,216	6,868	23,648	8,350	27,636	-69.8%
GENERAL REPAIRS BAY MIST	41,800	3,300	195	8,800	1,300	2,696	-51.8%
DRYDOCK BAY MIST	485,000	0	0	0	0	0	-100.0%
DIVING BAY MIST	9,400	500	0	1,900	0	6,079	-100.0%
OIL CHANGE BAY MIST	5,616	0	0	432	0	0	0.0%
BAY MIST	541,816	3,800	195	11,132	1,300	8,775	-85.2%
GENERAL REPAIRS AUCO	69,300	3,850	2,360	9,350	2,622	5,219	-49.8%
DRYDOCK AUCO	325,000	0	0	0	0	0	0.0%
DIVING AUCO	23,300	1,500	0	4,600	0	9,970	-100.0%
OIL CHANGE AUCO	21,600	2,160	0	3,240	2,007	2,522	-20.4%
AUCOCISCO	439,200	7,510	2,360	17,190	4,630	17,711	-73.9%
GENERAL REPAIRS WABANAKI	46,438	4,708	18,639	9,416	22,608	25,160	-10.1%
DRYDOCK WABANAKI	0	0	0	0	0	67,099	-100.0%
DIVING WABANAKI	20,800	0	0	3,000	0	10,004	-100.0%
OIL CHANGE WABANAKI	25,920	2,160	5,201	4,320	6,113	2,906	110.4%
WABANAKI	93,158	6,868	23,840	16,736	28,720	105,169	-72.7%
Repairs	1,814,668	42,278	37,689	91,864	49,188	180,402	-5.5%
FUEL MACHIGONNE	332,812	27,833	28,693	62,647	58,127	26,312	120.9%
FUEL MAQUOIT	346,159	33,979	26,191	71,080	55,153	28,107	96.2%
FUEL BAY MIST	34,118	1,774	0	3,507	575	1,145	-49.8%
FUEL AUCOCISCO	210,543	26,139	17,410	35,581	19,300	23,685	-18.5%
FUEL WABANAKI	200,469	0	39,824	16,970	75,342	14,117	433.7%
Fuel	1,124,101	89,725	112,117	189,785	208,497	93,367	-5.5%
Insurance Boat	79,200	6,600	6,481	13,200	12,962	12,519	-5.5%
6. EXPENSE: VESSEL TOTAL	3,017,969	138,603	156,288	294,849	270,648	286,287	-5.5%

7. EXPENSE: OPERATIONS								
Telephone	22,440	1,870	2,603	3,740	4,835	4,270	13.6%	
Mail Agent	11,220	935	935	1,870	1,870	1,870	13.6%	
DATA PROCESSING	205,398	9,246	9,265	32,933	19,141	35,649	-46.3%	
TICKET FORMS & SUPPLIES	12,700	0	0	0	0	0	0.0%	
MEETING MEALS	1,350	0	171	0	171	120	42.5%	
OFFICE SUPPLIES	15,900	1,200	1,160	1,800	3,859	3,317	16.3%	
ARMORED CAR	7,920	660	0	1,320	0	789	-100.0%	
CREW MEALS	15,083	950	36	1,220	213	532	-60.0%	
TWIC CARDS	3,000	250	0	500	250	626	-60.1%	
MISC	22,200	1,850	1,494	3,700	2,753	7,082	-61.1%	
EMPLOYEE RECOGNITION	44,300	14,000	10,840	17,500	12,526	11,496	9.0%	
INTERNET	13,260	1,105	1,099	2,210	2,448	1,598	53.2%	
Office	341,111	29,261	24,065	61,183	41,362	61,209	13.6%	
Credit Card	169,795	10,944	13,718	33,024	32,820	33,675	13.6%	
Postage	5,760	480	646	960	1,096	902	13.6%	
Travel	46,000	2,800	-703	7,000	-703	64	13.6%	
EMPLOYEE INJURIES	9,450	3,500	0	4,500	500	497	0.6%	
EMPLOYEE LOST TIME	500	250	0	250	0	0	0.0%	
FREIGHT DAMAGES	1,200	0	0	450	60	490	-87.8%	
CUSTOMER INJURIES	7,300	250	0	250	0	0	0.0%	
DAMAGES CARS	4,500	0	0	2,000	0	1,231	-100.0%	
Damages	22,950	4,000	0	7,450	560	2,218	13.6%	
Other Insurances	29,880	2,490	4,371	4,980	8,743	7,866	13.6%	
VAN	2,800	0	174	300	538	230	133.9%	
OVER/SHORT	0	0	-158	0	-766	-82	834.1%	
METRO PASSES	0	0	0	0	0	0	0.0%	
LOST PASSES	0	0	0	0	0	-16	-100.0%	
NEWSPAPER ADS	1,000	200	0	200	383	669	-42.8%	
WATER TAXI	1,600	200	70	500	470	350	34.3%	
REGGAE SECURITY	8,501	0	0	0	0	0	0.0%	
Miscellaneous	13,901	400	86	1,000	625	1,150	13.6%	
Barge Subcontracting	143,000	500	23,205	1,000	24,570	0	13.6%	
LEGAL	55,200	4,600	902	9,200	8,262	1,734	376.5%	
HUMAN PERFORMANCE	14,980	1,070	1,050	2,675	1,050	2,100	-50.0%	
PHYSICALS	4,800	0	0	0	592	66	797.0%	
DRUG TESTS	5,900	250	137	500	1,010	0	0.0%	
ACCOUNTANTS	14,400	0	0	0	0	0	0.0%	
OTHER	4,000	0	8,215	0	8,215	0	0.0%	
ELECTION EXPENSE	800	800	160	800	160	0	0.0%	
Professional	100,080	6,720	10,464	13,175	19,289	3,900	13.6%	
Dues & PUC	20,975	175	425	175	7,131	806	13.6%	
Uniforms	23,685	12,650	4,676	13,150	7,512	6,943	13.6%	
Boots	12,480	800	548	1,750	1,303	287	13.6%	
Training	12,550	1,850	0	2,300	0	200	13.6%	
7. EXPENSE: OPERATIONS TOTAL	975,827	75,875	85,039	152,757	151,013	125,360	13.6%	
8. EXPENSE: TERMINAL								
UTILITIES TERMINAL	47,523	4,276	2,975	8,011	5,270	4,407	19.6%	
WATER	9,898	480	1,082	1,286	2,412	2,955	-18.4%	
TERMINAL HEAT	29,644	2,074	0	2,644	79	413	-80.9%	
UTILITIES PEAKS	1,800	150	138	300	281	241	16.6%	
Utilities	88,865	6,980	4,195	12,241	8,042	8,016	-18.6%	

JANITORIAL TERMINAL ROUTINE	109,440	9,120	7,600	18,240	15,328	15,328	0.0%
JANITORIAL PEAKS	10,998	750	0	1,950	0	0	0.0%
Janitorial	120,438	9,870	7,600	20,190	15,328	15,328	-18.6%
Rent	35,940	2,995	2,995	5,990	5,991	7,324	-18.6%
FIRE ALARM	10,800	900	0	1,800	123	5,086	-97.6%
PEST CONTROL	1,325	110	137	220	249	184	35.3%
TRASH	11,245	785	1,084	1,935	2,217	1,604	38.2%
PAPER & CLEANING SUPPLIES	36,100	2,000	2,779	5,450	5,409	7,215	-25.0%
FREIGHT EQUIPMENT AND SUPPLIES	10,400	1,000	193	1,000	-73	7,684	-101.0%
RUG RENTAL	5,435	450	334	900	738	482	53.1%
MISC	48,440	6,800	1,288	8,000	10,770	5,016	114.7%
PROPANE	9,630	770	380	1,370	1,063	1,460	-27.2%
FORKLIFT	6,000	500	996	1,000	996	5,033	-80.2%
POWER WASHING	4,400	0	0	600	0	0	0.0%
PIER & TRANSFER BRIDGE	8,000	0	631	1,600	1,673	1,332	25.6%
PLOWING TERMINAL	5,400	0	1,000	0	1,000	0	0.0%
PLOWING PEAKS	16,200	0	0	0	0	0	0.0%
Maintenance	173,375	13,315	8,822	23,875	24,165	35,096	-18.6%
8. EXPENSE: TERMINAL TOTAL	418,618	33,160	23,613	62,296	53,525	65,763	-18.6%
9. EXPENSE: SALES							
BROCHURE	6,000	0	0	0	0	0	0.0%
SAILING SCHEDULE	9,800	0	0	2,000	755	1,461	-48.3%
PUBLICATIONS	6,060	750	1,410	1,500	1,410	1,072	31.5%
ADVERTISING DUES	3,000	0	0	0	841	0	0.0%
OTHER ADVERTISING EXPENSE	6,995	250	425	250	425	0	0.0%
ONLINE ADVERTISING	3,600	300	288	600	668	493	35.5%
RADIO ADS	41,000	0	0	0	0	0	0.0%
WEBSITE	28,800	2,400	0	4,800	0	0	0.0%
KIOSK	9,000	1,000	0	1,000	0	0	0.0%
MARKETING	91,800	6,400	6,364	12,800	11,465	6,668	71.9%
SPECIAL EVENT CRUISES	4,750	0	0	0	0	0	0.0%
Advertising	210,805	11,100	8,486	22,950	15,564	9,694	163.0%
BEVERAGES	28,900	250	-345	1,000	-181	576	-131.4%
OTHER BAR EXPENSE	17,930	0	0	2,000	0	43	-100.0%
SECURITY	14,675	500	0	1,625	0	232	-100.0%
BAR EXPENSE	61,505	750	-345	4,625	-181	851	-121.3%
LOBSTER BAKES	69,300	0	3,164	13,200	12,349	0	0.0%
CONCERT CRUISES	15,750	0	0	0	0	0	0.0%
Catering	85,050	0	3,164	13,200	12,349	0	163.0%
9. EXPENSE: SALES TOTAL	357,360	11,850	11,305	40,775	27,732	10,545	163.0%
TOTAL EXPENSE	9,988,468	689,114	680,700	1,362,556	1,263,887	1,160,233	8.9%
NET OPER INCOME (LOSS) TOTAL	-4,197,788	-484,108	-462,558	-753,932	-666,997	-499,313	33.6%
FTA PM REVENUE	198,420	0	0	0	0	0	0.0%
FTA RURAL REVENUE	300,000	38,400	116,102	68,100	167,416	126,057	-100.0%
FTA OPERATING REVENUE (CARES ACT)	3,594,697	404,095	346,456	617,388	499,581	376,172	-100.0%
STATE SUBSIDY REVENUE	68,444	41,613	0	68,444	0	0	0.0%
TOTAL	4,161,561	484,108	462,558	753,932	666,997	502,229	-100.0%
SURPLUS/LOSS TOTAL	-36,227	0	0	0	0	2,915	-22981.7%

Note: CBITD monthly Income Statements exclude General Fund balance deposit and depreciation expense for the current fiscal year. CBITD estimates these line items for the September statement only, and reports them on the Audited Financial Statement, which can be found at www.cascobaylines.com



Casco Bay Island Transit District
Cash Balances
As of: November 30, 2022

Gorham Savings Bank Operating Account			
November 1 - Opening Balance	\$ 184,000.00		
	<i>Deposits/Credits</i>	\$ 1,655,850.57	
	<i>Withdrawals/Debits</i>	\$ 1,655,850.57	
November 30 - Closing Balance			\$ 184,000.00
Gorham Savings Demand Deposit Account			
November 1 - Opening Balance	\$ 2,601,923.83		
	<i>Interest Earned</i>	\$ 3,645.33	
November 31 - Closing Balance			\$ 1,288,677.10
Gorham Savings Restricted Funds			
November 1 - Opening Balance	\$ 153,367.01		
	<i>Interest Earned</i>	\$ 1,774.76	
November 31 - Closing Balance			\$ 1,155,141.77
Total Cash On Hand			
November 1 - Opening Balance	\$ 2,939,290.84		
November 30 - Closing Balance			\$ 2,627,818.87
Net Change in Cash Position - Month of November			-311,471.97

Maintenance Fund Balance	\$ 349,030.55
Capital Reserve Fund Balance	\$ 650,731.79
Garage Maintenance Fund Balance	\$ 167,199.46
Garage Excess Fund Balance	\$ -