

	Budget FY23	Budget FY22	Budgets FY23 vs FY22	Budget FY23 vs FY22 % change	Actual FY19	Actual FY22 Thru May	BUD FY22 as comp. to ACT FY19
Revenues							
Schedule Service							
Passenger	\$2,529,205	\$2,529,205	\$0	0.0%	\$ 2,734,946	\$ 826,754	-8.1%
Vehicle	1,231,864	1,029,037	202,827	19.7%	\$ 1,096,017	\$ 715,326	11.0%
Freight	978,480	850,852	127,628	15.0%	\$ 950,546	\$ 436,028	2.9%
Mail	79,200	72,000	7,200	10.0%	\$ 74,599	\$ 54,361	5.8%
Total	\$4,818,748	\$4,481,093	\$337,655	7.5%	\$ 4,856,108	\$ 2,032,469	-0.8%
Gr Sales							
Group Cruises	\$522,504	\$599,351	-\$76,847	-12.8%	\$ 681,493	\$ 105,778	-30.4%
Charters	224,500	224,500	0	0.0%	\$ 259,607	\$ 11,139	0.0%
Catering	168,550	168,550	0	0.0%	\$ 222,798	\$ 15,039	0.0%
Vending	8,000	8,000	0	0.0%	\$ 7,179	\$ 1,224	10.3%
Promotional	9,000	9,000	0	0.0%	\$ 4,256	\$ 2,162	52.7%
Advertising	24,173	24,173	0	0.0%	\$ 35,111	\$ 19,588	-45.2%
Total	\$956,727	\$1,033,574	-\$76,847	-7.4%	\$ 1,210,444	\$ 154,930	-26.5%
Other							
Misc	\$11,140	\$11,140	\$0	0.0%	\$ 8,414	\$ 6,732	24.5%
Interest	40,250	40,250	\$0	0.0%	\$ 45,969	\$ 4,848	-14.2%
Total	\$51,390	\$51,390	\$0	0.0%	\$ 54,383	\$ 11,580	-5.8%
Total Revenues	\$5,826,865	\$5,566,057	\$260,808	4.7%	\$ 6,109,500	\$ 2,198,517	-4.9%
Expenses							
Personnel							
Payroll	\$3,780,025	\$3,458,346	\$321,679	9.3%	\$ 2,980,442	\$ 2,038,144	21.2%
Taxes	289,175	264,564	24,611	9.3%	\$ 230,155	\$ 149,969	20.4%
Insurance	630,128	496,411	133,717	26.9%	\$ 314,581	\$ 310,407	50.1%
Emp Rel Exp	40,038	34,015	6,023	17.4%	\$ 17,984	\$ 18,790	55.1%
Pension	479,327	438,536	40,791	9.3%	\$ 377,880	\$ 288,870	21.2%
Total	\$5,218,693	\$4,691,872	\$526,821	11.2%	\$ 3,921,042	\$ 2,806,180	24.9%
Vessels							
Repairs	\$1,814,668	\$1,484,750	\$329,918	22.2%	\$ 1,345,910	\$ 1,251,936	25.8%
Fuel	1,124,101	551,868	572,233	103.7%	\$ 691,388	\$ 376,505	38.5%
Insurance	79,200	79,200	0	0.0%	\$ 69,681	\$ 50,077	12.0%
Total	\$3,017,969	\$2,115,818	\$902,151	42.6%	\$ 2,106,979	\$ 1,678,518	30.2%
Operations							
Telephone	\$22,440	\$22,440	\$0	0.0%	\$ 20,053	\$ 16,660	10.6%
Mail Agent	11,220	11,220	0	0.0%	\$ 11,220	\$ 7,480	0.0%
Office	341,111	323,817	17,294	5.3%	\$ 230,418	\$ 268,102	32.5%
Credit Card	169,795	141,496	28,299	20.0%	\$ 142,042	\$ 78,880	16.3%
Postage	5,760	3,360	2,400	71.4%	\$ 3,249	\$ 3,059	43.6%
Travel	46,000	16,500	29,500	178.8%	\$ 18,333	\$ 2,697	60.1%
Damages	22,950	22,950	0	0.0%	\$ 14,593	\$ 4,352	36.4%
Other Insurances	29,880	29,880	0	0.0%	\$ 29,255	\$ 35,729	2.1%
Misc	13,901	16,547	-2,646	-16.0%	\$ 18,033	\$ 4,266	-29.7%
Barge subcontracting	143,000	8,500	134,500	1582.4%	\$ 75,550	\$ 3,525	47.2%
Professional	100,080	99,480	600	0.6%	\$ 75,904	\$ 53,834	24.2%
Dues	20,975	20,975	0	0.0%	\$ 20,024	\$ 4,475	4.5%
Uniforms	23,685	23,685	0	0.0%	\$ 21,478	\$ 16,889	9.3%
Boots	12,480	12,480	0	0.0%	\$ 8,783	\$ 2,625	29.6%
Training	12,550	12,550	0	0.0%	\$ 2,789	\$ 2,823	77.8%
Total	\$975,827	\$765,880	\$209,947	27.4%	\$ 691,724	\$ 505,396	29.1%
Terminal							
Utilities	\$88,865	\$63,999	\$24,865	38.9%	\$ 62,696	\$ 49,823	29.4%
Janitorial	120,438	95,940	24,498	25.5%	\$ 90,577	\$ 66,538	24.8%
Rent	35,940	35,940	0	0.0%	\$ 35,285	\$ 23,963	1.8%
Maintenance	173,375	155,754	17,621	11.3%	\$ 149,773	\$ 104,350	13.6%
Total	\$418,617	\$351,633	\$66,984	19.0%	\$ 338,331	\$ 244,674	19.2%
Sales							
Advertising	\$210,765	\$190,015	\$20,750	10.9%	\$ 164,828	\$ 67,559	21.8%
Concert Cruises	\$15,750	\$15,750	\$0	0.0%	\$ 20,499	\$ -	0.0%
Catering	130,805	130,805	0	0.0%	\$ 150,298	\$ 10,052	0.0%
Total	\$357,320	\$336,570	\$20,750	6.2%	\$ 315,126	\$ 77,611	11.8%
Debt Service							
Interest	\$0	\$0	\$0	0.0%	\$ -	\$ -	0.0%
Total	\$0	\$0	\$0	0.0%	\$ -	\$ -	0.0%
Reserves							
Provision for Deficit Reduction	0	0	\$0	0.0%	\$ -	\$ -	0.0%
Provision for Fund Balance Deposit/Use	\$0	\$0	\$0	0.0%	\$ -	\$ -	0.0%
Total	\$0	\$0	\$0	0.0%	\$ -	\$ -	0.0%
Total Expenses	\$9,988,426	\$8,261,774	\$1,726,653	20.9%	\$ 7,373,204	\$ 5,312,280	26.2%
Total Op Revenues	\$5,826,865	\$5,566,057	\$260,808	4.7%	\$ 6,109,500	\$ 2,198,517	-4.9%
Oper Surplus/loss	-\$4,161,561	-\$2,695,716	-\$1,465,845	54.4%	\$ (1,263,704)	\$ (3,113,763)	69.6%
Op Grant Revenues							
FTA PM 5307 Incl Indirect Cost	\$198,420	\$0	\$198,420	#DIV/0!	\$ 1,398,134	\$ 4,358	0.0%
FTA Rural 5311	300,000	516,862	-\$216,862	-42.0%	\$ 332,845	\$ 329,503	-10.9%
FTA OP 5307 (CARES Act)	3,594,697	2,110,410	\$0	0.0%	\$ 68,444	\$ 446,191	0.0%
State Subsidy	68,444	68,444	\$0	0.0%	\$ -	\$ 1	100.0%

	Budget FY23	Budget FY22	Budgets FY23 vs FY22	Budget FY23 vs FY22 % change	Actual FY19	Actual FY22	BUD FY22 as comp. to
Total	\$4,161,561	\$2,695,716	\$1,465,845	54.4%	\$ 1,799,423	\$ 780,053	56.8%
Surplus/loss	\$0	\$ (0)	0	0	\$ 530,497	\$ (1,650)	324668951.3%